



June 8, 2020

To Whom It May Concern

**Subject:** Ariel Parts Distributor

Dear Customer:

Ariel Corporation only sells its products through Authorized Ariel Distributors. Hoerbiger Compression Technology America Holding, Inc. (Hoerbiger) is an Authorized Ariel Parts Distributor. Their current distributor agreement is valid through April 1, 2023. As a parts distributor HOERBIGER is authorized to quote and sell Ariel spare parts, and service Ariel compressors. All parts quoted are genuine Ariel OEM parts. HOERBIGER is authorized to provide the aforementioned services worldwide.

The complete list is also found on the Ariel web site: [www.arielcorp.com](http://www.arielcorp.com).

Please feel free to contact me at [ktownsend@arielcorp.com](mailto:ktownsend@arielcorp.com) if you have any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Kirk Townsend", with a long horizontal flourish extending to the right.

Mr. Kirk Townsend  
Director International Sales  
Ariel Corporation